# SEAI Business Supports Steps to a Low Carbon Business

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## Agenda for today

Introduction to SEAI Business Supports

- 1. Understanding Energy Efficiency
- 2. Assessing Energy Efficiency
- 3. Investing in Energy Efficiency

**Additional Supports** 

Q&A











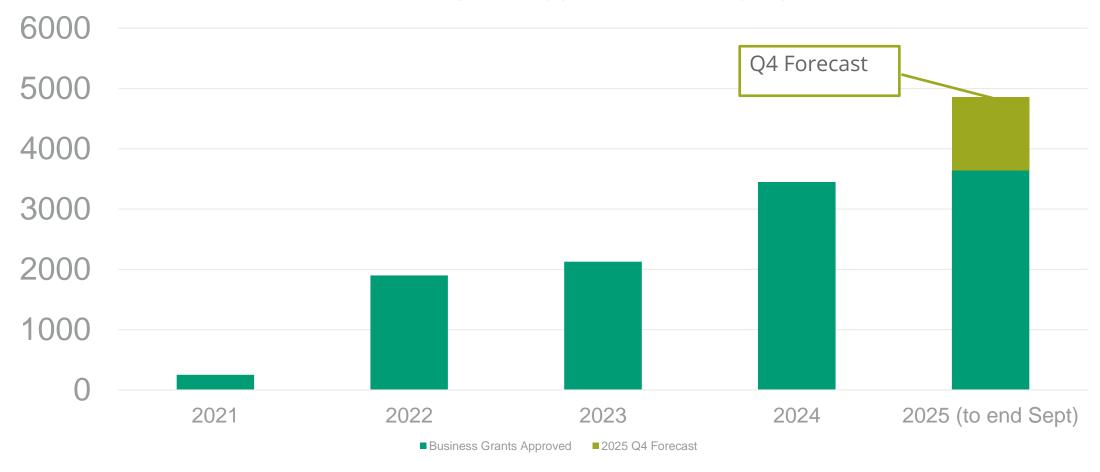
We work with Government, homeowners, business and communities to create a cleaner energy future





## Ramping up support for all businesses

Number of business grants approved (all SEAI programmes)





### Steps to a Low Carbon Business

1. UNDERSTAND

Get to know how you use energy and create an action plan.

2. ASSESS

Complete your energy audit to identify actions.

3.INVEST

Invest in energy efficiency measures and renewables.



**Energy Academy** 

**Energy Management Intro** 

Guides, Case Studies

**Energy Audit Voucher** 

**EV Fleet Assessment Grant** 

Design Assistance

#### **SEAI Business Grants:**

- a. Rapid Approval Business Grants
- b. Tailored Business Grants



## Step 1: Understand

Understand your Energy Use and Create and Energy Action Plan





## Join SEAI's Energy Academy: a free online college for upskilling on energy offering you multiple benefits









## Free training for staff

Upskill your staff with practical, business focused, free training. This can boost staff morale and retention.

## Improve your brand image

Achieve a certificate of completion, demonstrating commitment to reducing carbon impact.

## Deliver cost savings

Discover opportunities to reduce your energy use and save costs across all areas of your business and home.

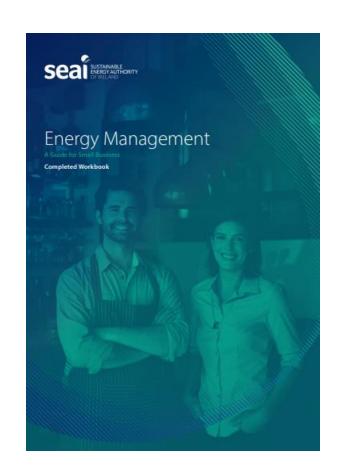
## Reduce energy waste

Increase your energy efficiency, lower your business carbon footprint.



## Register for SEAI's Introduction to Energy Management Training: guides SMEs through an Energy Action Plan

- In a free 2 hour online workshop, an energy consultant will work with you through the six steps to creating an energy action plan:
  - 1. Create the business case for energy management
  - 2. Assign an energy coordinator
  - 3. Write your energy statement
  - 4. Track your energy consumption through bills and meter readings
  - 5. Identify potential areas to save energy
  - 6. Create your energy action plan
  - Monthly workshops: Learn more & register here <u>Energy Efficiency</u>
     <u>Training for SMEs | Business | SEAI</u>





## Step 2: Assess

Complete an Energy Audit





## Apply for your Energy Audit voucher

- SEAI's Support Scheme for Energy Audits (SSEA) offers SMEs a voucher of €2,000 to get a high-quality energy audit with an SEAI Registered Energy Auditor.
- Open year round for applications.
- Energy Audit Report
  - ✓ Analysis of your business energy use.
  - ✓ Identifies the equipment and processes that use the most energy.
  - ✓ Recommends actions you should take to save energy, and their estimated cost and impact, as well as first step.





### **Energy Audit Process**

A deep dive into your business energy use



- To be eligible, your company must:
  - •Be a Small or Medium Enterprise
    - < 250 employees
    - Turnover < €50M or balance sheet < €43M</li>
  - •Spend at least €10,000 on energy per year (electricity/heat)
  - •Be tax compliant
- Find out more and apply online: www.seai.ie/sme/energyaudits



### Fleet Assessment Grant

- Do you want to electrify your fleet but not sure where to start?
- The SEAI Fleet Assessment Grant provides you with an assessor to review your current fleet, energy and charging needs
- Get a report with a pathway to start your EV journey

#### Support available

- 5-50 vehicle €4,000
- 51+ vehicles €8,000

SEAI pay the assessor directly, you just fill in a form Visit seai.ie for more information





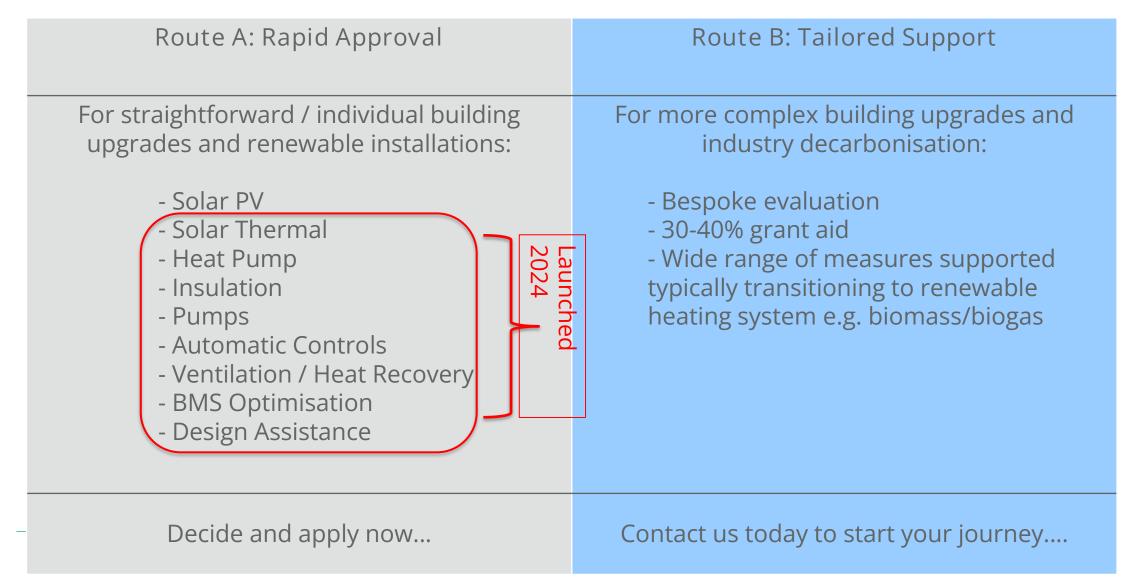
## Step 3: Invest

Invest in Energy Efficiency and Renewables





### SEAI business grants: 2 routes depending on your business needs



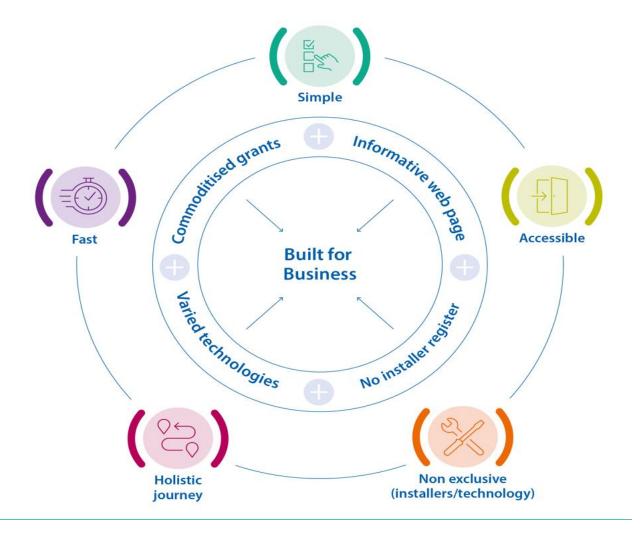
A: Rapid Approval Business Grants

A closer look





## Our Rapid Approval Business Grants are designed with SMEs in mind





Our Rapid Approval Business Grants are designed with SMEs in

mind





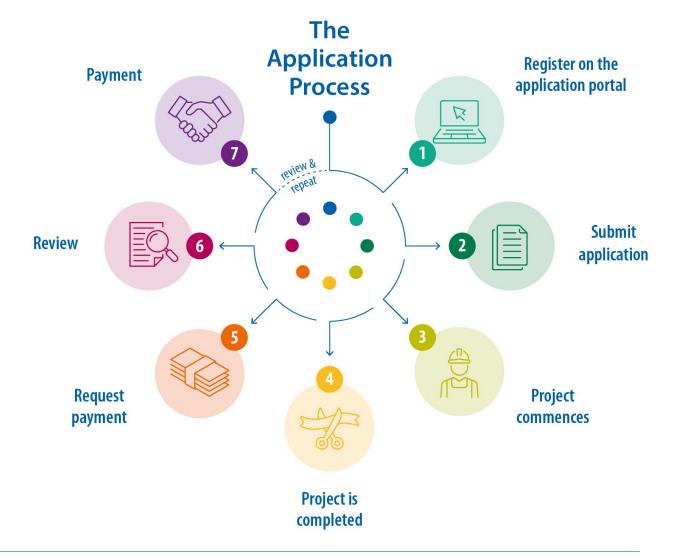
### What are the funding levels?

- Grant amount based on Business Type and Area of Building and Tech Details or Specific Details of New System.
- Grant support up to 30%
- Up to 50% for Design Assistance and BMS optimisation

Measure	Grant Value		
BMS Optimisation	€2,000		
Design Assistance	up to €25,000		
Pumps	up to €10,000		
Air Handling Unit Upgrades	up to €25,000		
Solar Thermal	up to €15,000		
Automatic Controls	up to €30,000		
Heat Pumps	up to €100,000		
Fabric	up to €120,000		



### Where to start? Visit - <u>Business Energy Upgrade Grants</u>





## Special focus: Solar Photovoltaic (PV) ['Non-Domestic Microgen Scheme/NDMG']

- Installation of Solar PV panels to generate electricity from the sun
- Grant up to €162,000.
- Approval is immediate.
- Size under scheme set at a maximum 1000kWp (Approx 2,500 Panels).
- No BER required and available to all pre-2021 buildings.
- Clean Export Guarantee (CEG) tariff, for any exported electricity (subject to supplier rates).

Solar PV System Size	Grant Value	
1kWp*	€900	
2kWp	€1,800	
3kWp	€2,100	
4kWp	€2,400	
5kWp	€2,400	
6kWp	€2,400	
7kWp – 20kWp	€300/kWp	
21kWp – 200kWp	€200/kWp	
201kWp – 1000kWp (1MWp)	€150/kWp	





### NDMG (Solar PV) General Scheme Terms & Conditions

#### Eligibility criteria –

- Must be the business premises owner, or in the case of public sector, the responsible person.
- > Applicant makes the application.
- > Year of construction, pre 2021 i.e., built & occupied on or before Dec 31st, 2020.
- Grant amounts are fixed.
- Grant approval <u>must</u> be in place prior to works commencing.
- One grant per MPRN
- Companies are not permitted to submit applications on behalf of applicants
- Works must comply with the Grant's T&Cs incl. NDMG Technical Standards & Specifications
  Document, otherwise the applicant may have their grant declined, or rescinded.
- Products installed must comply with certification and performance criteria set out in the Code of Practice (CoP)



B) Tailored Business Supports

A closer look





## Support Scheme for Renewable Heat (SSRH)

What is it?	Who is it for?	Level of Support
Financial support to replace fossil fuel heating systems with heat pumps or biomass / biogas alternatives.  1. Investment aid (Heat pumps) – up to 40% of eligible costs for:  • Air source heat pumps  • Ground source heat pumps  • Water source heat pumps  2. Ongoing operational aid (through tariff payment for eligible heat use) for;  • Biomass boilers  • Biogas boilers (AD)  • Biomass or biogas HE CHP	<ul> <li>Ideal for</li> <li>Switching away from fossil fuel for heating</li> <li>Renewable heat led building retrofit</li> <li>Industrial heat decarbonisation</li> </ul>	Grant for heat pumps: Up to 40% and €1 million  Tariff for biomass/biogas: Up to €3.5 million over 15 years



## Community Energy Grant

Assisting energy efficiency community projects through capital funding, partnerships, and technical support.

- Community oriented with a cross-sectoral approach.
- Managed by a Project Coordinator (list on our website).
- Suitable for projects from €50k to €1.5m.
- Grants for Businesses are typically 30%.
- Suitable for investment in multiple measures.
- Visit <u>Grants For Sustainable Community Projects | SEAI</u>



### Excellence in Energy Efficient Design (EXEED)

- SEAI EXEED (Excellence in Energy Efficient Design) is a certification program that helps businesses achieve optimum energy performance.
- It applies a standardised approach to project design and implementation for new or upgraded buildings and processes.
- Grant support of up to €3,000,000 per project available.
- Open year-round for applications by businesses and public sector organisations.

#### Who is it for?



Brand new buildings and facilities



Upgrades or re-purposing of existing buildings and facilities



Manufacturing processes



### Commercial Electric Vehicle Supports

#### **SEAI Grants**

- Up to €3,800 max for Commercial purchase of Vans (N1)
- Up to €7,600 max for Commercial purchase of 3.5T Large Panel Vans (N1)



#### VRT Relief

- €200 for N1 vehicles
- Low VRT rates on passenger cars (7%) and relief for vehicles below €50k



#### Benefit in Kind reduction

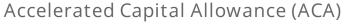
• BEVs pay €0 on the first €35k (from Jan 26), reducing on a sliding scale to 2027 (included)



#### Lowest motor tax



- Tax of €120 for passenger BEV (M1), calculated based on emissions levels
- VRT relief on BEVs valued up €50k (expires end '26)





• Tax incentive to promote energy efficient products; BEVs qualify for the lower of either €24k/actual cost of vehicle



## Additional supports





## Online Supports

SEAI have a suite of supports for businesses available on our website and YouTube channel.

#### Manufacturing and Equipment Tips

- 1. Check for and activate eco-mode on equipment so that anything that's idle after 10 minutes goes into standby mode and using a blank screensaver.
- 2. Ensure any motor in use is the right size for the job they are to perform. Large motors operating small loads are inefficient. When a motor is sized appropriately and operating at or near its power rating it will be more energy efficient. Consider also retrofitting your motors with variable speed drives.
- 3. Undertake a comprehensive survey for leaks or hotspots in any air, steam, or hot water systems. Fix and damage or gaps in pipe
- 4. Ensure that heavy energy using equipment has routine maintenance carried out in line with manufacturers guidelines.
- 5. Employ energy monitoring and an energy management system to ensure you understand and optimise energy use







Sales Sense

SalesSense enrolled 71 staff members in SEAI's Energy Academy this year. The Academy provided a great opportunity to educate their employees on energy use



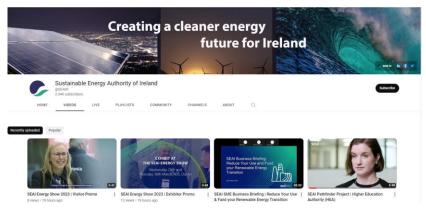
The Monasterboice Inn

The Monasterboice Inn completes a major energy efficient renovation project using the EXEED



Terra Spirits & Liqueurs

Learn about Terra Spirits & Liqueurs, a family run SME in Co Monaghan, programme of sustainability and energy management.

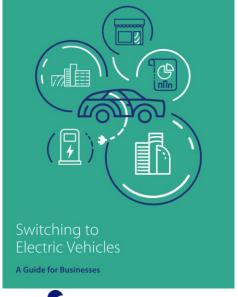






#### **Energy Efficiency Guide For Retailers**







## Accelerated Capital Allowance

- Accelerated Capital Allowance(ACA) is a tax incentive encouraging investment in energy saving technology.
- The ACA scheme allows a sole trader, farmer or company that pays corporation tax in Ireland to deduct the full cost of the equipment from their profits in the year of purchase.
- The reduction in tax paid by the organisation in that year is currently 12.5% of the value of capital expenditure.



## Energy Efficiency Obligation Scheme (EEOS)

- Under EEOS, the largest energy companies in Ireland are obligated to achieve energy savings targets every year
- They do this by supporting energy efficiency projects in businesses and homes across the country
- The energy companies offer financial and/or practical supports in exchange for counting the energy savings towards their targets
- The energy companies must be able to demonstrate their involvement in the project before works start
- For more information, visit here: <a href="https://www.seai.ie/business-and-public-sector/business-grants-and-supports/energy-efficiency-obligation-scheme/">https://www.seai.ie/business-and-public-sector/business-grants-and-supports/energy-efficiency-obligation-scheme/</a>



### Overview

Introduction to SEAI Business Supports

1. Understanding Energy Efficiency



3. Investing in Energy Efficiency

**Additional Supports** 

Q&A









## Thank You!

Please contact:

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## Summary



### **Educational Supports for Businesses**

Measure	Offering	SEAI programme
Understanding your energy Use	Energy Academy – Free eLearning platform designed for businesses to understand their energy use and reduce their energy use.  34 modules and 23 courses available.	Energy Academy
Developing an Energy Action Plan	Introduction to Energy Management Training – 2 hours of free online training led by energy expert. Businesses will develop their energy action plan.	Introduction to Energy Management Training
Free tips and resources	SEAI offer several guides and best practice documents that will help businesses on their energy efficiency journey.	Best practice guides



## Financial Supports for Businesses

Measure	Offering	SEAI programme
Energy Audit Get a deep dive on energy consumption along with recommendations.	€2,000 voucher for audit	Support Scheme for Energy Audits
<ul> <li>Design Assistance</li> <li>Design consultation regarding options to upgrade the building</li> <li>EXEED Certified standard for Excellence in Energy Efficient Design for planning an energy investment project</li> </ul>	<ul> <li>Up to €25,000</li> <li>Up to €3million</li> </ul>	<ul> <li>Business Energy Upgrade Grants</li> <li>EXEED Grant Scheme   Business Grants   SEAI</li> </ul>
<ul> <li>Solar</li> <li>Solar PV (Electricity) – uses sun to provide electricity</li> <li>Solar Thermal (Heat) –use the sun to heat water</li> </ul>	<ul><li>Up to €162,000</li><li>Up to €15,000</li></ul>	<ul> <li>Non-Domestic Microgen Scheme</li> <li>Solar Thermal Grant for Business   SEAI</li> </ul>
Heat pumps Suitable for businesses wanting to replace fossil fuel heating.	<ol> <li>Up to €100,000</li> <li>Up to €1M (40%)</li> </ol>	<ul><li>Business Energy Upgrade Grants</li><li>Support Scheme for Renewable Heat</li></ul>
Biomass Boiler Suitable for businesses wanting to replace fossil fuel heating.	Fuel tariff up to €3.5M over 15 years	Support Scheme for Renewable Heat
Fabric Upgrades Make your building more comfortable by replacing roof fabric or better insulating the walls.	<ul> <li>Up to €120,000</li> <li>+ 30% of grant amount to improve heat pump performance</li> </ul>	<ul> <li>Business Energy Upgrade Grants</li> <li>Support Scheme for Renewable Heat</li> </ul>
Multi Measure Upgrades Building fabric, technology and building management system upgrades/optimisations, for community/business energy efficiency projects.	Varies	<ul><li>Business Energy Upgrade Grants</li><li>Community Grant</li></ul>
Electric Vehicle Supports Suitable for businesses that want to move to electric vehicles.	<ul> <li>Fixed amount up to €7,600</li> <li>€8000 for EV Fleet Assessment (NEW)</li> </ul>	<ul><li>Large Panel Vans Grant</li><li>EV Fleet Assessment Grant</li></ul>
Accelerated Capital Allowance (ACA)  Deduct the full cost of energy efficient equipment from profits year of purchase	Varies	Accelerated Capital Allowance   Business Grants   SEAI
Energy Efficient Obligation Scheme (EEOS) Energy suppliers/distributors meet their annual energy efficiency targets by supporting energy efficiency upgrades in businesses and public bodies	Technical or financial supports	Businesses and Public Bodies   EEOS   SEAI

